

REGION 12, WBCCI  
Minutes of the October 6, 2018 Board Meeting, Las Vegas, Nevada

**Opening Ceremonies:** President James Polk called the annual Region 12 General Membership meeting to order at 9:00 a.m. Cecelia Stansbury, First Vice President led the Pledge of Allegiance.

**ROLL CALL:** Recording Secretary Jean Amundsen called the roll of officers:

<b>President:</b>	James Polk -present
<b>1<sup>st</sup> Vice-President:</b>	Cecelia Stansbury - present
<b>2<sup>nd</sup> Vice-President:</b>	Eric McHenry -present
<b>Central Coast California Unit:</b>	Linda Hollenbeck; absent, no representative
<b>El Camino Real Unit:</b>	Kathy Green- present
<b>Golden West California Unit:</b>	Ken Bechthold - present
<b>Greater Bay Area Airstream Club:</b>	Linda Sickler- present
<b>Greater Los Angeles Airstream Club:</b>	Lynda Polk- present
<b>Lake Tahoe Airstream Club:</b>	John Diamond- present
<b>Nevada Unit:</b>	Diane Hancock -present
<b>Northern California Unit:</b>	Pat Lazzereschi, absent Rep: Mike Minadero
<b>San Diego California Unit:</b>	Abe Hernandez- present
<b>Sierra Nevada Unit:</b>	Don Williams- absent, no representative
<b>South Coast California Airstream Club:</b>	Bruce Barefoot- absent Rep Diane Sommerville

The Secretary reported that there was a quorum present.

**MINUTES:** The reading of the minutes of the October 16, 2017 Region 12 Board Meeting was dispensed with, the minutes having been approved as submitted.

**PRESIDENTS REPORT:** President, James Polk, reported that the Region 12-hosted Rose Parade Rally and Cali Rally were very successful. He also stated Region 12 was well-represented at the International Rally in Salem, Oregon.

**1st VICE PRESIDENT**, Cecelia Stansbury, reminded members that the next Region 12 Rally will be held at Bakersfield RV Resort from October 9-13, 2019. As there is no club sponsoring the Rally, she wants to put together teams to sponsor such things as tours and meals.

**2nd VICE PRESIDENT**, Eric McHenry, stated that we are beginning to look at and analyze various data we receive from International and Airstream, Inc. to do needs-assessment and planning within the Region. He also wants to take a look at current club/unit dues, which range from \$5-\$49/year, to determine if they are adequate for current conditions.

**TREASURERS REPORT:** President Polk read into the minutes the Treasurer's Report submitted by Treasurer, Bill Kerfoot, who could not attend.

**WALLY BYAM CARAVAN CLUB  
INTERNATIONAL REGION 12  
TREASURERS REPORT FOR OCTOBER 1, 2018**

For the fiscal year ended June 30, 2018 Region 12 held two rallies, the Rose Parade Rally, from December 28, 2017 through January 1, 2018, and the Cali Rally from April 19, 2018 through April 22, 2018. For the Rose Parade Rally, Region 12 collected rally fees totaling \$14,195 and incurred rally expenses of \$14,630 for an excess of expenses over income of \$435. For the Cali Rally Region 12 collected rally fees totaling \$26,426 and incurred rally expenses of \$24,568 for an excess of income over expenses of \$1,858. In addition, the Region received \$1,140 from the 2017 Region 12 Rally in Jackson, CA and received fees totaling \$3,390 for the region breakfast at the Salem International and incurred expenses of \$3,297 for an excess of income over expenses of \$93, and expended \$2,506 for administrative costs, resulting in an excess of income over expenses of \$1,417. At June 30, 2017, the Region has cash balances totaling \$47,222, including a certificate of deposit in the amount of \$5,362, has received prepaid rally fees totaling \$23,849 for the upcoming Rose Parade Rally and 2018 Region 12 Rally and made deposits totaling \$3,035 for upcoming Region activities.

Respectively submitted, William Kerfoot, Region 12 Treasurer

The report was accepted as submitted.

President Polk requested that the Balance Sheet (Attachment A) and Income Statement (Attachment B) be included with these minutes.

**WEB MASTER**, Eric McHenry stated that online registration is the trend, but that the convenience comes with costs. PayPal transaction charge is 2.9% which can mean \$15.00 if you have a \$500.00 event/rally. This leads to a question as to how to assess these fees. He also stated that some of our websites need to be refreshed a bit; for example, some event calendars are not up to date.

**MEMBERSHIP:** President Polk stated that Region 12 was presented with the award for most new members at the International Rally in Salem, Oregon.

**OLD BUSINESS:**

**Region 12 Breakfast-** Cecelia Stansbury reported that 225 people attended the Region 12 Breakfast in Salem. It is by far the largest number of attendees of the last few years. Her opinion is that there is lots of support for West Coast rallies, even though they may be more expensive.

**NEW BUSINESS:** President Polk announced that Eric McHenry is a candidate for International 3<sup>rd</sup> VP. Eric will be Region 12 1<sup>st</sup> VP in 2019, and LaVerne McHenry will be 2<sup>nd</sup> VP. In the event Eric is elected to International, LaVerne will become Region 12 1<sup>st</sup> VP and an election will be held to fill the position of 2<sup>nd</sup> VP.

**ANNOUNCEMENTS:** San Diego Unit President, Abe Hernandez, explained that the unit's silent auction gift basket includes free camping on San Diego Bay during the Bay Fair and boat races, a very popular local event.

**CLUB PRESIDENTS** reported on the activities of their clubs.

**OPEN DISCUSSION:** President Polk opened the meeting to comments from the floor. Dennis Pall remarked that he has noticed that when members use PayPal linked to their bank account rather than credit card or PayPal Credit, there were no transaction fee assessed. A member from NorCal responded that they have not been able to do this. Discussion ensued and Eric McHenry volunteered to look into the matter and forward his findings to unit treasurers.

**There being no further business, and without objection, the meeting was adjourned at 9:55 a.m.**

Respectfully submitted,  
Jean Amundsen  
Recording Secretary Region 12



## ATTACHMENT A

**WALLY BYAM CARAVAN CLUB INTERNATIONAL  
REGION 12  
STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE  
JUNE 30, 2018**

<b>ASSETS</b>	
<b>Checking/Savings</b>	
Cali Rally	3,045.68
PayPal Account	7,896.26
General Account	23,241.49
Rose Parade	7,677.05
Certificate of Deposit	5,361.55
<b>Total Checking/Savings</b>	<b><u>47,222.03</u></b>
<b>Other Assets</b>	
Deposit 2018 Region 12 Rally	1,000.00
Deposit 2019 Region 12 Rally	235.00
Deposit 2020 Mid Winter Meeting	1,000.00
Deposit 2020 Cali Rally	800.00
<b>Total Current Assets</b>	<b><u>3,035.00</u></b>
<b>TOTAL ASSETS</b>	<b><u>50,257.03</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
Deposits on 2018 Region 12 Rally, net of prepaid expenses	17,828.72
Deposits on Rose Parade Rally, net of prepaid expenses	6,020.23
<b>Total Liabilities</b>	<b><u>23,848.95</u></b>
<b>Equity</b>	
Opening Balance Equity	24,991.34
Net Income	1,416.74
<b>Total Equity</b>	<b><u>26,408.08</u></b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>50,257.03</u></b>

Unaudited, for internal use only

ATTACHMENT B

WALLY BYAM CARAVAN CLUB INTERNATIONAL  
REGION 12

STATEMENT OF INCOME AND EXPENSE  
TWELVE MONTHS ENDED JUNE 30, 2018

	TOTAL	ROSE PARADE	CALI RALLY	ADMINISTRATIVE
<b>Income</b>				
2017 Region 12 Rally	1,140.66	1,140.66		
2018 Region 12 Breakfast	3,390.00	3,390.00		
Interest Income	2.25	2.25		
Cali Rally	26,426.00		26,426.00	
Rose Parade Income	14,195.00	14,195.00		
<b>Total Income</b>	<b>45,153.91</b>	<b>14,195.00</b>	<b>26,426.00</b>	<b>4,532.91</b>
<b>Expense</b>				
Cali Rally Expenses	24,567.99	24,567.99		
2018 Mid Winter Travel				1,265.79
International Rally Expenses	175.59			175.59
2017 International Region Breakfast	249.32			249.32
2018 International Region Breakfast	3,296.65			3,296.65
Region 12 Board Meeting Mileage	798.00			798.00
Rose Parade Expenses	14,629.62	14,629.62		
Supplies	20.00			20.00
<b>Total Expense</b>	<b>43,737.17</b>	<b>14,629.62</b>	<b>24,567.99</b>	<b>5,805.35</b>
<b>Net Income</b>	<b>1,416.74</b>	<b>(434.62)</b>	<b>1,858.01</b>	<b>(1,272.44)</b>

2,506.45